

# Evaluating the impact of Data analytics on the Customs Risk Management process : A balancing act

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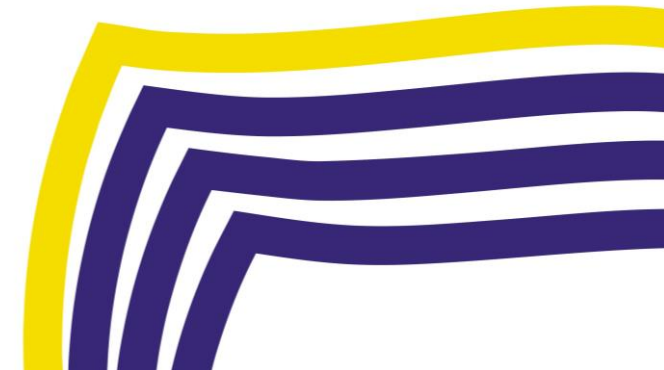
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PROFILE

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# Belgian Customs, Profile & Data analytics

## 01 Belgian Customs

- Data Science team for ~10 yrs
  - SEDA 2.0 risk engine
- 10+ data scientists for Risk Management  
→ Trained customs officers  
→ Risk related domain expertise

## 02 H2020 Profile

- Research project with 5 Customs Administrations
- Machine learning & data analytics for customs risk management

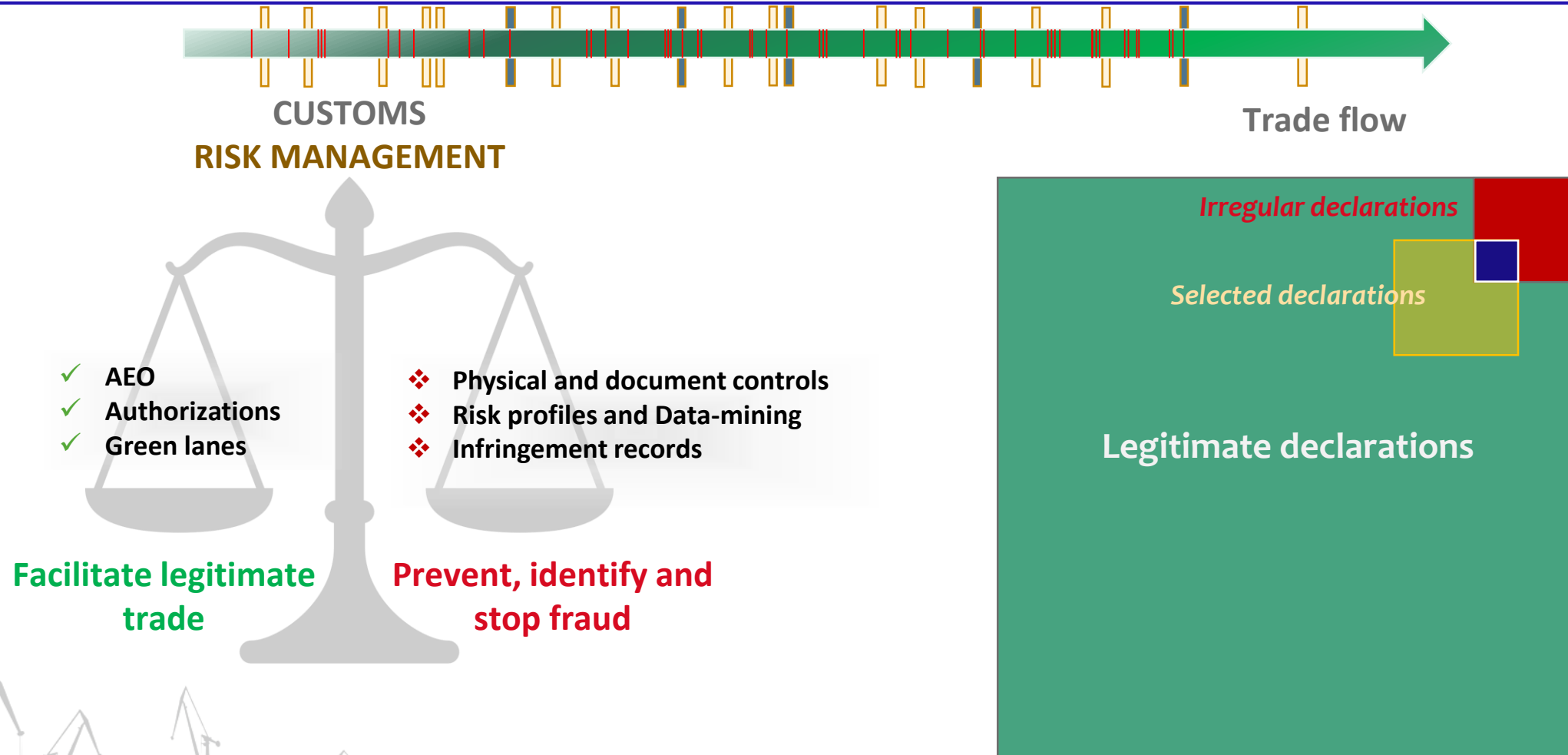
## 03 WP4 – Belgian Living Lab

- Economic operator profiling
- Summary declaration data enhancement



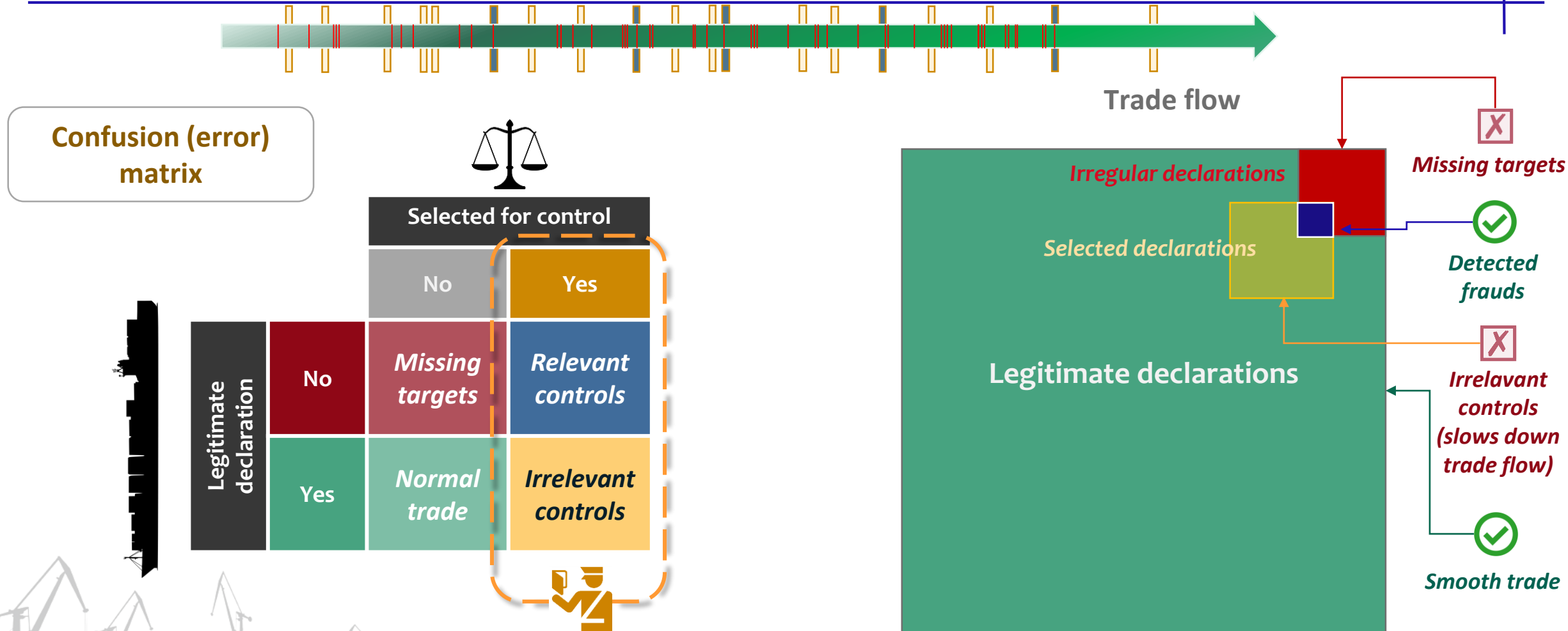


# The dual role of Customs





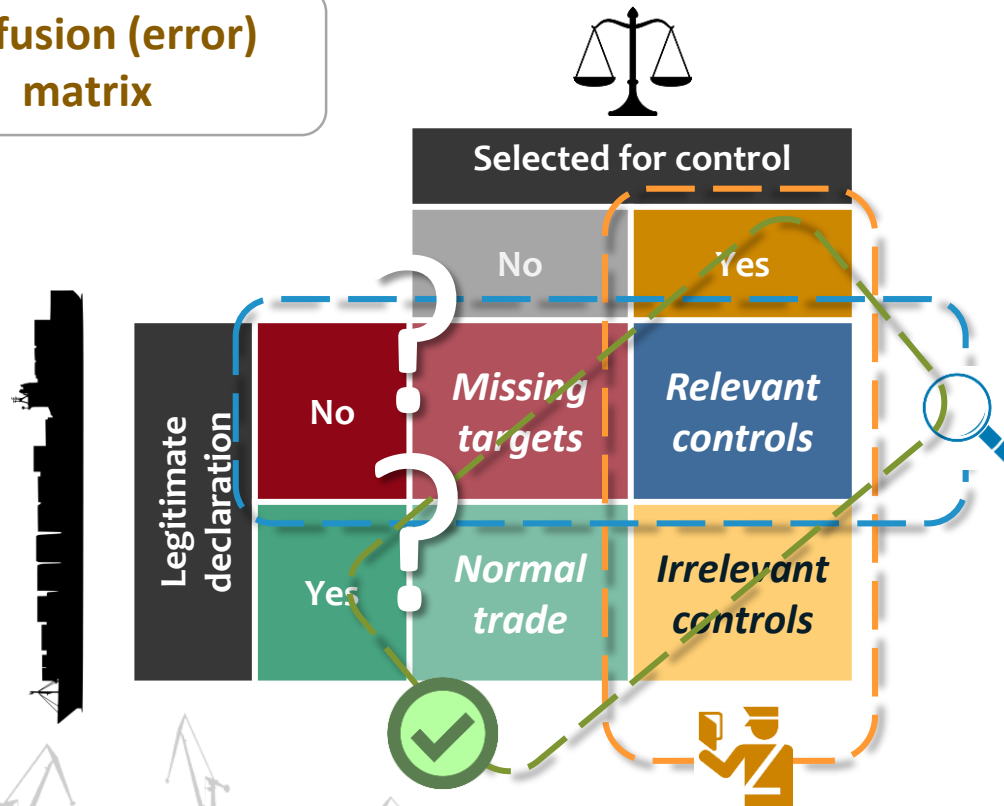
# The dual role of Customs



# Classical KPI's and their limitations



## Confusion (error) matrix



- **Precision** : *Percentage of good selections*

**Problem : Does not quantify what is missed.**

- **Sensitivity** : *Percentage of frauds found*

**Problem : Estimation about what is missed must be available**

- **Accuracy** : *Percentage of good decisions*

**Problem : Customs data is strongly imbalanced**  
❖ *Accuracy will always be close to 1*

# Classical KPI's and their limitations

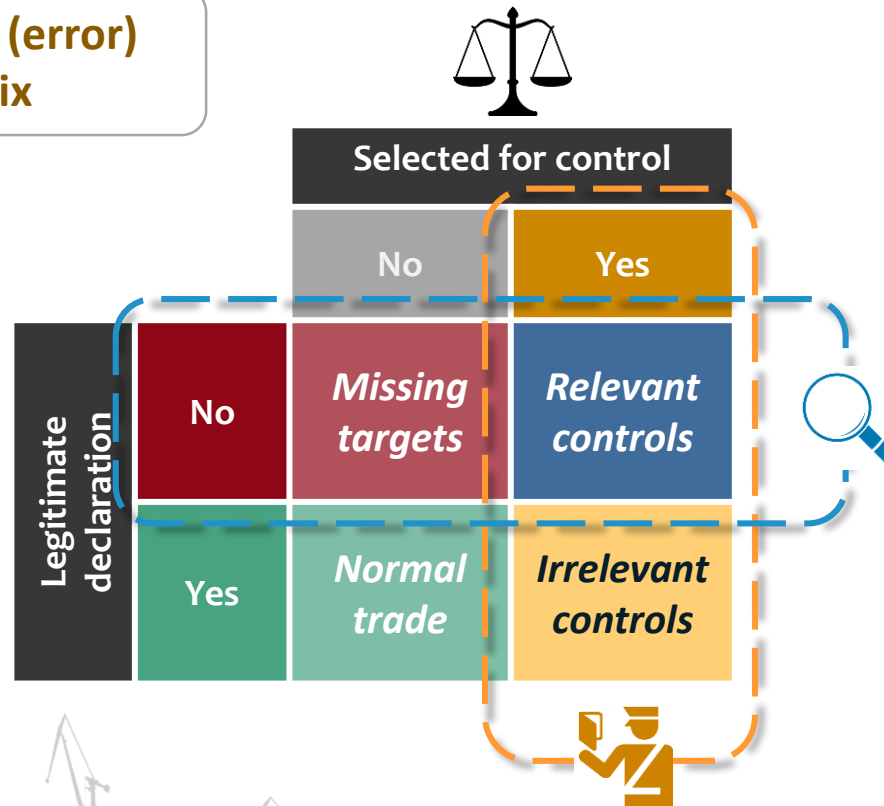


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## HOW TO BE MORE EFFICIENT ?

Confusion (error)  
matrix



- **Precision** : *Percentage of good selections*
- **Sensitivity** : *Percentage of frauds found*



INCREASE  
SELECTION RATE



INCREASE  
SENSITIVITY

### **Problem 1 : Control resources are not unlimited**

- ❖ *Time, equipment, costs, available field officers*

### **Problem 2 : More unnecessary controls**

- ❖ *Slows down the trade flow*  
→ *unhappy reliable operators*
- ❖ *Waste of time and effort*





# Classical KPI's and their limitations




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## HOW TO BE MORE EFFICIENT ?

### Confusion (error) matrix




		Selected for control	
		No	Yes
Legitimate declaration	No	Missing targets	Relevant controls
	Yes	Normal trade	Irrelevant controls

- **Precision** : *Percentage of good selections*
- **Sensitivity** : *Percentage of frauds found*

**Problem 4: the opportunity/cost weight is sometimes difficult to quantify**

### Opportunity-cost matrix



		Selected for control	
		No	Yes
Legitimate declaration	No	Potentially huge impact	Avoid damages + fines
	Yes		Mandatory by law





# Classical KPI's and their limitations

## HOW TO BE MORE EFFICIENT ?

Confusion  
(error) matrix

		Selected for control	
		No	Yes
Legitimate declaration	No	Missing targets	Relevant controls
	Yes	Normal trade	Irrelevant controls

Opportunity-  
costs matrices

		Selected for control	
		No	Yes
Legitimate declaration	No	Costs & Damages	Reward
	Yes	Facilitation	Investments costs

✗ ~~Precision : Percentage of good selections~~

✗ ~~Sensitivity : Percentage of frauds found~~

### Illustrative Case : Import of forbidden dangerous goods

- Strategy : Missing frauds must absolutely be avoided.

➡ Costs & Damages >>> Reward and Investments costs

Classical KPI's do not reflect the priorities and strategy

KPI's should be designed depending on:

*the information available*

*well defined objectives*

Confusion matrix

Opportunity-cost matrix

*the reality of trade trends*



# Customs expertise

## Customs framework is very specific and complex :

- Large number of procedures
- Many risks and fraud scenarios
- Quickly evolving
- **Often obscure for external collaborators**

### → Experience is key

#### Understanding of :

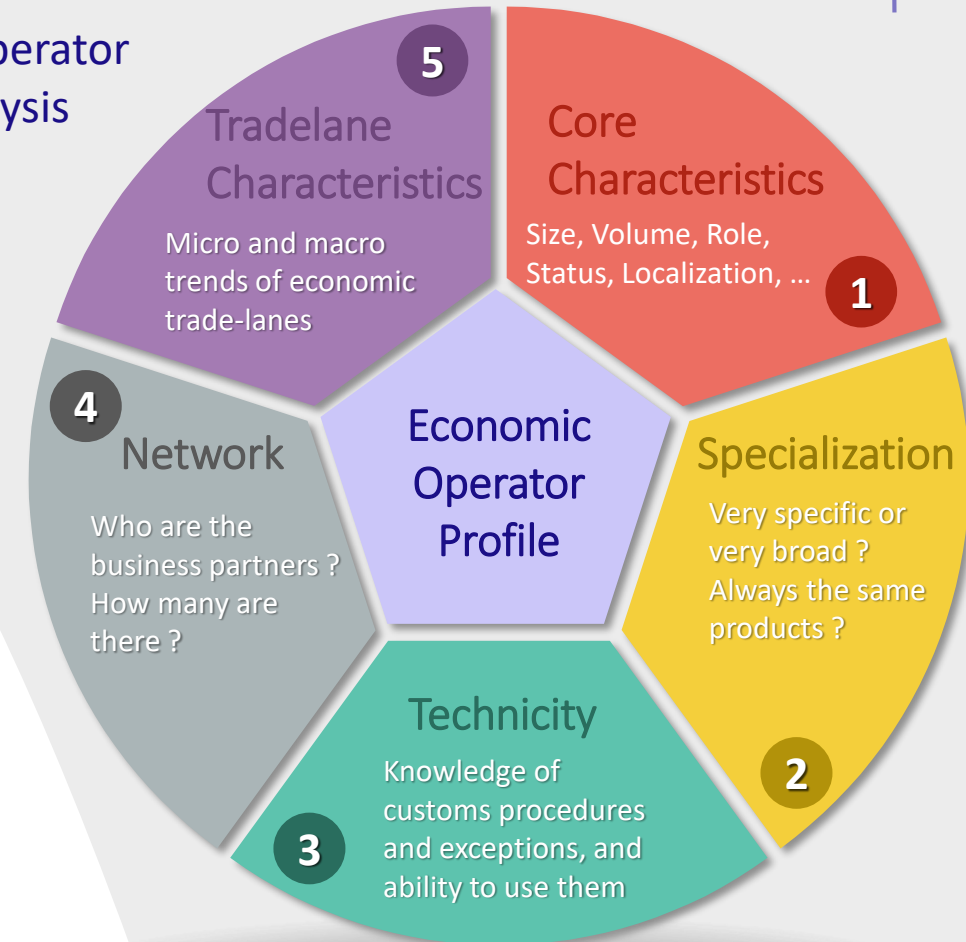
- *the goals*
- *the variables*
- *the limitations*

Fast response must be limited to specific topics

Broader targets need time and learning efforts

Contribution and outcomes must make sense for internal usage

Ex : PROFILE operator behaviour analysis





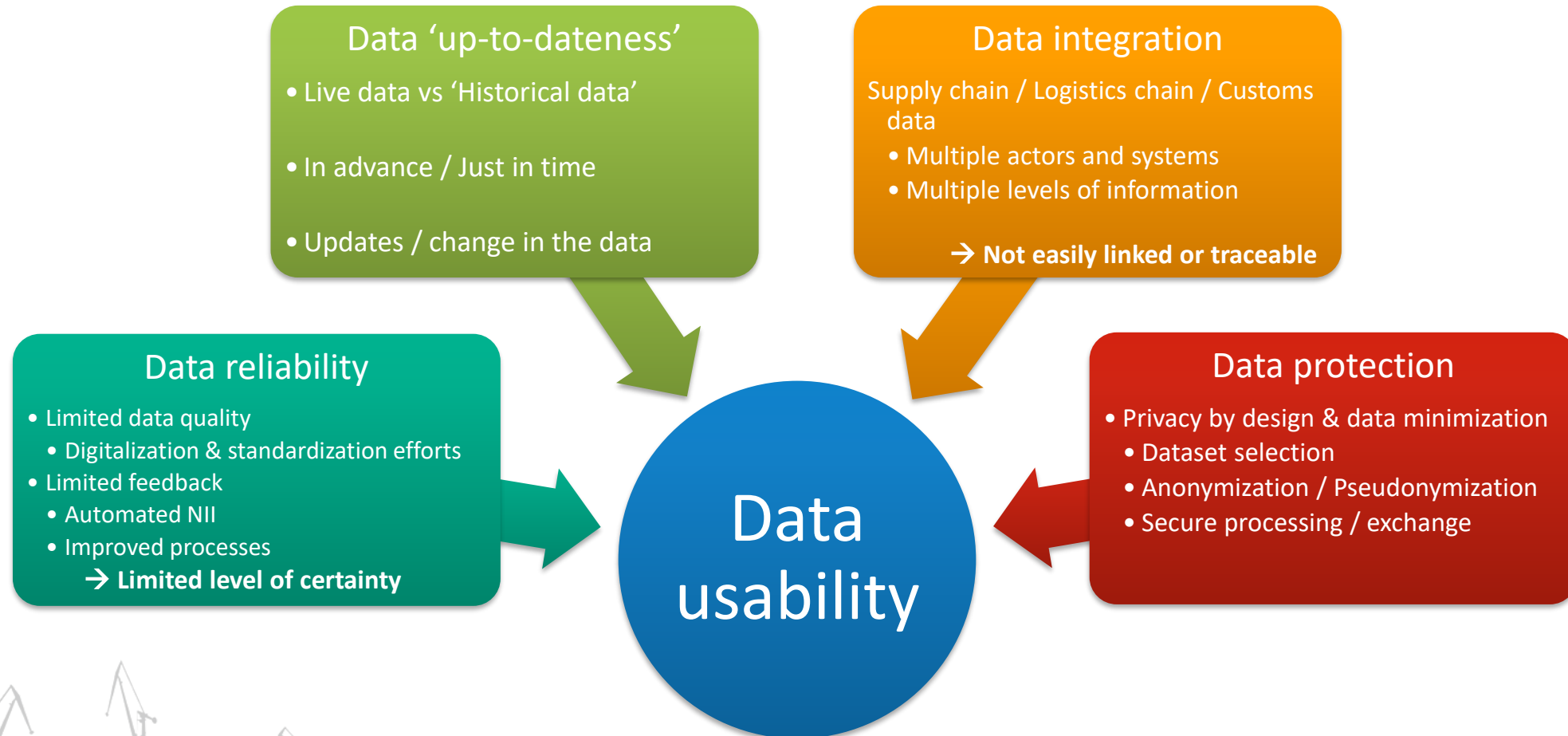
# How to measure customs expertise ?

Parameters such as :

- Level of proficiency
- Number of analysts
- Coverage of risk domains



# Data quality through the lens of Data usability





# Evaluation dimensions for data usability

## Variety

*How many distinct sources are available ?*

## Accuracy

*Is data correct and how well does it represent reality ?*

## Completeness

*Does a dataset include all critical data elements ?*

## Granularity

*Does data provide detailed enough information ?*

## Standardization

*Is data in a standardized format ?*

## Timeliness

*Is data available in advance / when it is needed ?*

## Comparability

*Can data be used with other information to support decision-making ?*

# Data usability in practice

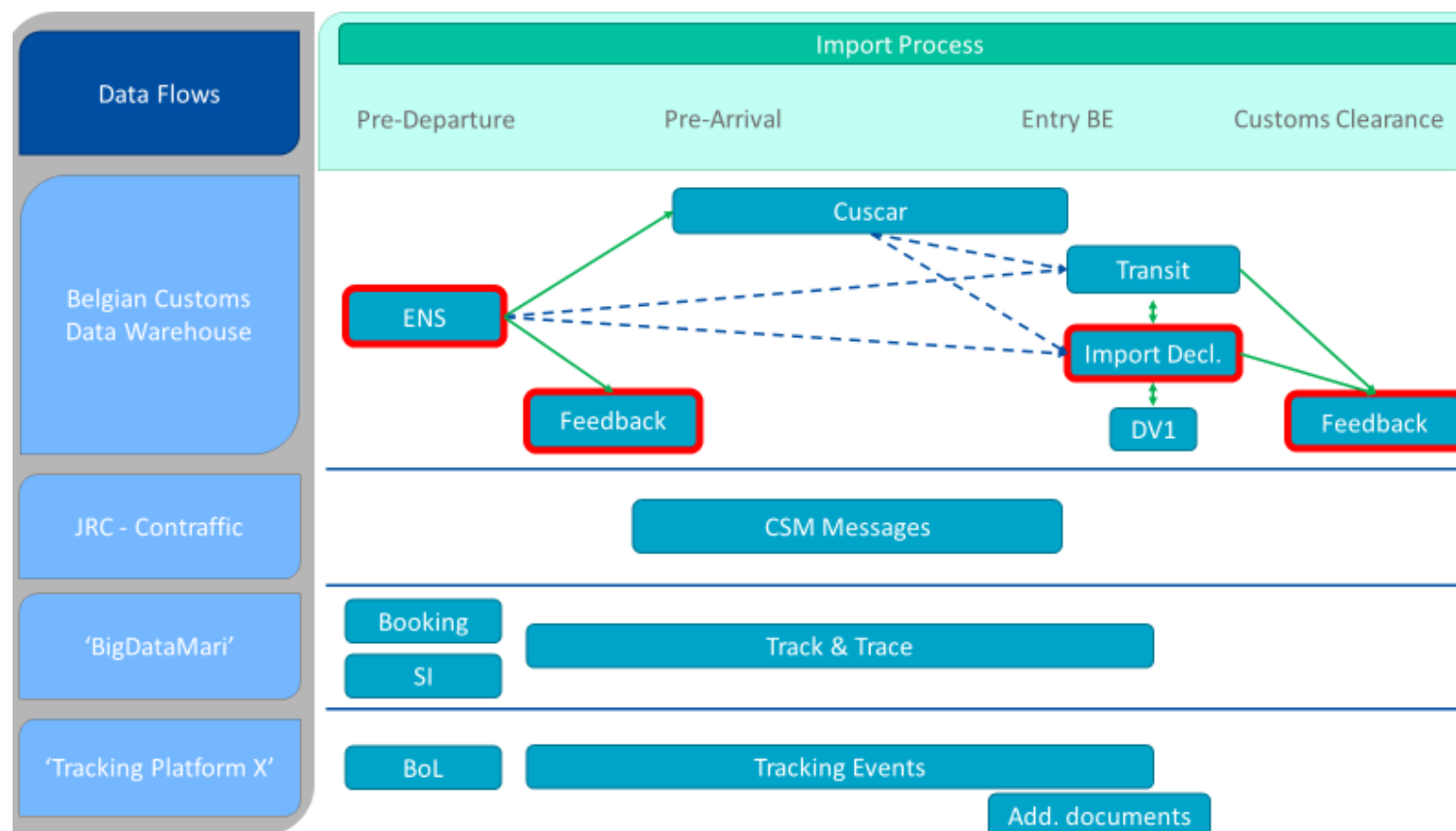


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## PROFILE Belgian Living Lab : Summary Declaration (ENS) enhancement

Use of multiple internal and external datasets to enhance the quality of ENS data

- Discovering useful additional features
- Cross-checking and validation of the data
- Evaluation of the completeness of the data



# Evaluating the impact of Data Analytics : A balancing act



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*The risk management strategy  
must be at the core of the  
evaluation*

